



Mission Possible  
Nonprofit Solutions, Ltd.

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Founder

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**CONSTANCE M. CLARK**  
**Founder and President**  
**MISSION POSSIBLE Nonprofit Solutions, Ltd.**

Connie is a social entrepreneur who specializes in providing nonprofit solutions through a variety of fundraising and capacity building services for nonprofits, faith-based organizations, health organizations, development offices with limited staff and public/private partnerships. Connie is a national and international speaker and facilitator.

#### **Provides Counsel For**

Capital and endowment campaign feasibility (readiness) studies and hands-on campaign management and leadership, mid-campaign reviews, annual campaign re-organization, major gift and planned gift acquisition, mission and vision repositioning, grant proposal development, fundraising volunteer training and Executive level development staff mentoring for small nonprofits to national and international nonprofits, community leaders and educational systems across the country.

### **TOP TWENTY CRITERIA FOR SUCCESSFUL GRANTS**

1. Answer all their questions
2. Follow the funders' guidelines
3. Delivered by deadline
4. Signed by authorized organization leader
5. Concise
6. Uses simple language, avoids department speak
7. Accurate in grammar, math and spelling
8. Complete budget with project income vs. expense
9. Project budget is realistic within the agency's budget
10. Request amount is possible for the funder
11. A specific project is targeted
12. Measurable outcomes with assessment strategy
13. A local need or regional need will be addressed
14. Community impact or large number of individuals impacted versus a small or limited group
15. Quality deliverables to make a significant difference
16. Compelling language that makes them care
17. Non duplication of services, or creative expansion of existing services
18. Furthers the funders' goals and objectives
19. No half truths or embellishments
20. Your mission matches theirs

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*Our mission is to make your MISSION POSSIBLE by designing nonprofit solutions that Meet your budget, your client needs and the needs of your community.*